

RICHMOND (Va.) TIMES
DISPATCH

Circ.: m. 124,043
S. 171,805

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Date: APR 9 1954

CPYRGHT

Du Pont Declares Security Is Vital Factor in Guiding American Tariff Policy

Whatever course the United States chooses to follow in its tariff policy, it must not overlook the vital factor of national security, Henry B. du Pont, a vice-president and member of the executive committee of the du Pont company, said here yesterday.

"National security must not be auctioned to the lowest bidder," du Pont said in addressing a luncheon meeting at the opening day of the thirtieth annual meeting of the Virginia State Chamber of Commerce at Hotel John Marshall.

"There are no bargains in the safeguarding of our freedom," he said, and "I have no quarrel with the objectives of helping our allies in any way consistent with our own interests."

"It is a reasonable, a humanitarian and a business-like purpose. But to deplete our own resources and weaken our own defenses is no answer, either to our allies or ourselves."

Defense Industries Vital

Du Pont, who was introduced by D. Tennant Bryan, president and publisher of Richmond Newspapers, Inc., said nothing must handicap or impede the development of those industries which are essential to the national security and the national defense.

Concerning the debate being waged on the question of our commercial relationships with allies in Europe and the rest of the world, the speaker said the big issue "is not one of tariffs . . . but of what this country must do to insure its security and prosperity in a troubled world."

"Conceding that we have a stake in the prosperity of other nations, other nations have an even stronger need for our prosperity," he said. "Our position in the present military situation is obvious, and we can fulfill our responsibilities only when we are economically strong."

Du Pont said no American manufacturer can contend that the tariff should be employed to subsidize inefficiency or disproportionate prices.

Some Protection Needed

"It is only on those products where wage rates are a major factor in the cost or where the material has a strategic importance that some degree of protection is necessary," he said. "To imperil our position through the plea of lower costs of the foreign producer is a folly with the threat of a tragic aftermath."

At a buffet supper last night which was attended by Governor Stanley, Hollister V. Schebeck, of Richmond, chamber president, presented a gift of silver to representatives of the Industrial Commission of Virginia in celebration of its thirty-fifth anniversary. Accepting the gift were Chairman W. F. Robinson, W. H. Nickels, Jr., and Marvin P. Nuckols, Jr.

Dowell J. Howard, Superintendent of Public Instruction in Virginia, told a meeting on business and education that "the people (of Virginia) have a right and a duty to expect and demand efficient (school) administration."

"The program of public education in Virginia," he said, "belongs to the people; the needs of the localities determine the program of education designed to serve the best interests of the Commonwealth; the program is designed for all of the children of all of the people."

Responsible to People

"Those responsible for administration are responsible to the people of Virginia," Howard said.

The national affairs committee of the chamber adopted a resolution during a morning meeting criticizing the Federal government's policy of "borrowing money to reduce taxes."

Headed by Delegate Landon W. Wyatt, of Danville, the committee recommended that government expenditures be brought in line with its income and that the debt limit be held where it is.

Copies of the resolution will be sent to Virginia's congressional delegate.

Woodson Speaks

Colonel C. W. Woodson, Jr., superintendent of State police, speaking at a meeting on highway safety, said:

"The only States making any progress in the field of highway safety are the States that have discontinued emphasizing the dollar as a means of punishment for traffic offenses and are accepting some responsibility in the revocation of driving privileges for appropriate periods of time and seeing to it that those who lose their licenses are faced with strong and certain deterrents against driving."

He added, "Virginia's new legislative tools are our most significant progress in the field of highway safety promotion since we ceased thinking in terms of horses and started thinking in terms of horsepower."

Allen W. Dulles, director of the Central Intelligence Agency, in Washington, will highlight today's program by speaking at chamber's distinguished service award will be presented.

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Press Intelligence, Inc.
WASHINGTON 1, D. C.

Date:

500 Expected for Meeting Here of Virginia Chamber

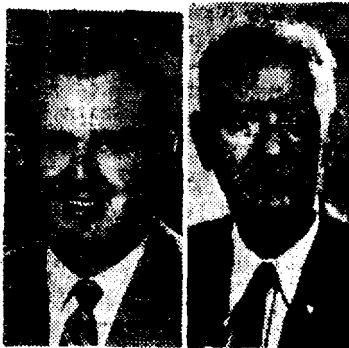
More than 500 Virginia businessmen are expected to converge on Richmond this week for the thirtieth annual meeting of the Virginia State Chamber of Commerce.

The two-day meeting, to be held at the Hotel John Marshall, opens Thursday. Registration will be the first order of business, starting at 8 A. M.

A series of breakfast meetings will be held Thursday morning, presided over by chairmen of various chamber committees. The chairmen include Dave Harrison, of Hopewell, State affairs; N. W. Kelley, of Roanoke, world trade; Walter Dolbeare, of Richmond, industrial development; Dudley Black, of Hopewell, social security; James N. Hunter, of Natural Bridge, public relations and travel; State Senator Landon R. Wyatt, of Danville, national affairs; James R. Gilliam, Jr., of Lynchburg, education; Claude D. Minor, of Richmond, management relations; William Bataille, of Winchester, sea food, and Basil Browder, of Danville, management relations.

SAFETY CONFERENCE

After the breakfast meetings there will be a highway safety conference Thursday morning. Speakers will be Colonel C. W. Woodson, Jr., superintendent of the Virginia State police; Dr. Herbert J. Stack, director of the New York University Center for Safety Education; Judge W. H. Overbey, Campbell County trial justice, and Robert Crawford,



Gove

Dr. Stack

past commander of the American Legion in Virginia.

G. Wise Wescott, of Richmond, will be moderator for the highway safety discussion, and T. E. Hassett, Jr., of Staunton, will preside.

Another Thursday morning feature is a business-education conference, with J. Rives Worsham, of Norfolk, presiding. The speakers are Colgate W. Darden Jr., president of the University of Virginia; Thomas C. Boushall, president of The Bank of Virginia, and Dowell J. Howard, State Superintendent of Public Instruction.

S. S. Flythe, executive vice-president of the First National



Krusz

Coke

Bank of Martinsville, will be moderator of the business and education panel.

Henry B. du Pont, vice-president of the du Pont company, will deliver the business outlook luncheon address Thursday.

Following the luncheon, the State chamber delegates will go to Parker Field to watch the New York Yankees - Richmond Virginians exhibition baseball game, for which the chamber has reserved 500 seats.

The Virginia Industrial Commission will be honored during a



HENRY B. DU PONT

buffet Thursday evening. The commission is celebrating its thirty-fifth anniversary.

A breakfast for Virginia Association of Chamber of Commerce Executives will start the activities Friday. Harry J. Krusz, manager of internal affairs with the United States Chamber of Commerce, will be the speaker. Harold Grogan, of Staunton, president of the organization, will preside.

After the breakfast, a conference on agriculture will be held. Speakers include J. Earl Coke, Assistant Secretary of Agriculture; J. Kenneth Robinson, president of the Virginia Horticultural Society, and Dr. H. M. Love, of the Virginia Polytechnic Institute department of economics.

Parke C. Brinkley, State Commissioner of Agriculture, will moderate the discussion and P. Winfree Fore, of Culpeper, will preside.

W. H. Gove, sales development manager for Minnesota Mining and Manufacturing Company, will speak at the sales luncheon Friday. Then he will moderate a panel discussion of "Putting the Sell Into Selling," at which J. Hudson Huffard, of Bluefield, will preside.

Sales panel members will be Gene Flack, sales counsel and advertising director for the Sunshine Biscuit Company, and 17 others. The office of product sales and dealer

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BANQUET TO BE HELD

The annual world affairs banquet will mark the formal end of the meeting. This banquet will be held at 7 P.M. Friday.

Allen W. Dulles, director of the Central Intelligence Agency, will make the chief address. Hollister V. Schenck, of Richmond, this year's president of the State Chamber, will preside.

During the banquet, the chamber will make its annual presentation of a distinguished service award. The award goes this year to J. B. Woodward, chairman of the board of the Newport News Shipbuilding and Dry Dock Company.

In addition, special thirtieth anniversary awards, in recognition of distinguished service to the nation, will be presented to Walter S. Robertson, assistant Secretary of State for Far Eastern Affairs; Lewis L. Strauss, chairman of the Atomic Energy Commission, and T. Coleman Andrews, United States Director of Internal Revenue.